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Doing it the Right Way: Factors to Consider in Choosing a Realtor by [Rebecca Stratton](#)

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People who are keen in buying homes should know that the best deal is not necessarily the home or property with the lowest price in the market. It is possible to get the lowest price from any real estate agent and find a lot of loopholes in the long run. Hence, price is not the sole factor to be considered. It pays to know that you can personally trust your agent or realtor in the process.

What is a Realtor?

Most people tend to misuse the word realtor to mean the same as a real estate agent. Realtors are real estate agents who are affiliated with the National Association of Realtors (NAR); thus, one cannot be a realtor if he is not affiliated with the said association. These realtors uphold the provisions of Code of Ethics in their line of work. They agree to adhere to ethical dealings, which range from workable and sustainable relationships with clients to truthful real estate advertising.

What to Look For in a Realtor

When you're buying or selling your property, choose a realtor who can understand the complexity of the market, as well as the legal issues and tax regulations included in the process. More importantly, he or she should explain to you the consequences and implications of these factors.

As said earlier, getting a NAR affiliated realtor is better so that your agreement with them is bounded by ethical processes and Multiple Listing Services (MLS). MLS is a comprehensive list of information related to real estate professionals. This list provides data about homes or properties which are available for sale or release; likewise, it offers a commission to brokers who can convince buyers. Jackson Hole real estate realtors have a comprehensive set of MLS entries that provide you with a wide-range of options for buying houses.

Clients can also prepare themselves in meeting their realtors for Jackson Hole realty homes and discuss the plans of selling or buying a house. It is wise not to sign on the first meeting; instead, schedule another two meetings to know the realtor better. This can also be a good opportunity to know the realtor's performance in the past by evaluating how many houses he or she sold or bought.

If you do not have any realtor in mind, you can always ask friends and relatives for recommendations. This way, you can immediately determine if any of your preferred Jackson Hole realtors match your passion and involvement in looking for a house.

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