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When it comes to private contractors for a home improvement Fairfax, VA project like a qualified roofing contractor Fairfax, VA, it makes sense to believe that there are some shady dealers out there. After all, theyâ€™re in the position of power, right? You need their help, but they could work for anybody, so you need them and theyâ€™re in a perfect opportunity to rip you off. Itâ€™s true that there ar some contractors who will overcharge and deliver poor results, but the bottom line is that the vast majority of contractors are honest, hard working, skilled professionals who are just trying to make a living helping you keep your home in shape. Here are three of the most common myths about private contractors that just arenâ€™t true on this or any other home improvement Fairfax, VA project.

The Quotes Never Match the End Price

This is perhaps the most common myth about the home improvement Fairfax, VA industry: They always quote you at about half of what they ultimately bill you for. In reality, a good contractor tries to give you as fair and accurate an estimate as possible. A good contractor, if they choose to hire by the hour, is more likely to simply do the job right and do it quickly rather than take all day in order to get more money out of the customer. At the end of the day, it doesnâ€™t make sense to stiff the customer. If you never bring the job in for at or under your estimate, then youâ€™re not going to last long in Fairfax.

Contractors Often Do As Much Harm as Good

If you bring a contractor in to replace a window and they wind up scuffing your floors, damaging your drywall and tearing your carpet with their poorly placed tools, then you can report them to the better business bureau, take them to civil court and get your money back. There are simply too many risks these days for it to make sense for a contractor to behave in an unprofessional manner. Accidents happen in any line of work, but the norm, for contractors, is to treat the customerâ€™s home with the exact same respect theyâ€™d treat their own, especially at Kirby Kerns Contractor Inc.

Contractors Like to Charge Way too Much

Contractors only charge what theyâ€™re worth. Even if you assume that a contractor charges as much as he possibly can, the fact is that the contractors themselves donâ€™t determine the market value of their skills, the customer does. They can charge a hundred dollars an hour if they like and double-up on all the material costs, but any smart customer is just going to go to the guy next door and get the job done for far cheaper. Contractors tend to only make what theyâ€™re actually worth, because thatâ€™s simply how the market works.

Hiring a contractor neednâ€™t be a tense or worrying experience, you shouldnâ€™t have to live in fear of getting scammed or dealing with an unprofessional professional. There are some shady contractors out there, but thereâ€™s enough accountability that contractors are generally playing in the customerâ€™s court anymore. At Kirby Kerns Contractor Inc., we treat the customer with courteousness and respect not only because itâ€™s the right thing to do, but because itâ€™s the only business model that makes any sense.

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