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EPOS systems are used in retail environments and offer a fast and effective solution for handling all customer transactions. Any retail business that doesnâ€™t currently have EPOS systems in place would find one very beneficial as they help to businesses to offer higher levels of customer service and help staff to handle customer transactions much faster. EPOS systems can be designed to process sales, refunds, print receipts, keep track of stock levels, hold sales data and they can be integrated with credit and debit card payment systems. Well-designed EPOS systems can have a positive impact on turnover by allowing stores to manage stock more effectively and by highlighting areas for opportunity and areas of weakness. Having EPOS systems that can instantly show what sells well and what doesnâ€™t allows managers to make informed choices about what stock they need more of and what lines they should not replenish due to poor sales.

EPOS systems are made up from a number of pieces of hardware and work with software systems that are designed to meet the needs of the particular business that it is being created for. Both new and used EPOS hardware is available so even people on a tight budget should be able to afford used EPOS systems. The items of new and used EPOS hardware include printers, cash drawers, displays, cables, spares and complete EPOS systems packages. EPOS systems capture data through keyboards, touchscreen monitors and barcode scanners and because EPOS systems are so flexible it means that users can choose the right hardware to meet the specific needs and demands of their business environment. If EPOS systems were used in a bar or restaurant then they would tend to be used with different hardware than if they were being used in a supermarket.

Other sought after items of used EPOS hardware include weighing scales, chip and pin machines, tablets and mobile PDAâ€™s for EPOS integration on the move. In large retail outlets mobile devices are commonly used which will scan stock for stock counts and then feed this information back into EPOS systems for creating orders and monitoring stock levels. Most retailers who sell EPOS systems will sell both new and used EPOS hardware and will be able to create bespoke EPOS software systems for any retail environment.

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