Article Side

How to Cut the Costs on SFP Transceivers by Tony Farinholt

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Itâ€™s safe to assume that most individual companies normally spend a few hundred to a couple thousand dollars outfitting servers with new SFP transceivers to help with the communication process. For most people, the typical shopping process for these devices comes with simply going online, searching for a merchant and purchasing the merchandise. Owners looking to reduce the costs of these items may want to consider going around the OEM and purchasing from a compatible manufacturer or ordering a used module to help minimize the costs.

Compatible Alternative

Owners normally want to order a replacement SFP or a new one from a brand name OEM website, which is fine, but the cost of the module tends to be a bit bigger, while a substitute can cost 50-100 dollars less. Some individuals may not feel comfortable ordering from an alternative manufacturer other than the OEM, but why waste more money on the same exact device?

For a company looking to reduce its bottom line, why not consider these alternatives to help cut down on the costs and go around dealing with the OEM for the item you need.

Buy Used

Most individuals dislike buying devices that are â€œusedâ€• for the simple idea that a previously owned product may not be in the best condition and will probably break down faster than a new one. Say you end up purchasing a Cisco compatible GLC-T; that does not mean the product is inferior to a new device, especially since Cisco makes reliable transceivers that come with the satisfaction of a long shelf life. With merchants offering extended warranties on these devices as well as discounted rates up to 50% off the regular cost, it seems difficult for anyone to want to turn down the bargain that is offered here.

Buy a Warranty

Okay, so the topic of the article is to help clients find ways to save money on products, but a warranty is an investment that later down the road will pay off huge dividends to the investor. Say you end up with the latest Cisco compatible SFP modules for your computer servers and most work fine, but one begins to malfunction a couple of years later because of a poor lens.

Youâ€™ve had the device for a few years now, so the warranty from the manufacturer is over, and now youâ€™re about to be out 300-400 dollars for a replacement. The added warranty you would have spent on would have covered 3 or 4 years and saved you the headache of having to order all new equipment. A warranty is simply insurance, but itâ€™s always an additional incentive to help you save a ton of cash down the line if the day comes that you need it.

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FluxLight was founded in 2003. Our focus has been on providing quality fiber optic interfaces, a

titleCisco compatible GLC-T Cisco compatible GLC-T, a titleCisco compatible SFP modules Cisco compatible SFP modules, GBICs, and related products for local and wide area networking products. We stock optical transceivers from top vendors. FluxLight is convinced the path to success is through excellence and customer service. Our customers are our number one priority. We know you have many choices of where to buy so we do our best to provide the best SFP and GBIC products, at the best prices with the best possible support.

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