# Essential Things Needed to Achieve Organizational Goals by Stuart Owens

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No amount of strategic planning even by the most brilliant of managers will produce results compatible with the objectives of the company unless backed by tireless efforts of its constituents. When smart work is combined with hard work the results are usually amazing and goals see the light of the day. Hard work often means total commitment to the objectives that need to be defined in very clear terms with little left for ambiguity. Hard work when done without crystal clear objectives is like beating round the bush. Therefore defining objectives first and in very clear terms will certainly ensure that goals are achieved, and in time.

â€œThe nail that sticks out gets hammeredâ€•- This is an old Japanese saying, which defines the very essence of teamwork- collectivism. Although, sharing innovative thoughts and ideas in your organization would help you reach high ranks, if theyâ€™re not group oriented, it wonâ€™t benefit the organization much. Sure you can gain fame and pride but, will we achieve goals as an organization, if everyone prefers doing things in their own way? Not a chance. Trying to promote oneâ€™s self will gradually grow the feeling of animosity amongst colleagues and employers. There is an old Irish folklore, about this young rain cloud who so badly wanted to rain down upon the earth. He tried many, many ways-tried squeezing the water out, asked help from the wind, but it never worked. He then met an older cloud and asked him for help, the cloud advised him to join his old group of clouds and follow their ways. The little cloud did so and he started pouring rain down, gloriously. All through history there have been many stories that teach us the importance of team work. To reach a goal and grab it, teamwork is the way to go.

Keeping things simple is the best way to achieve targets in an organization. For example, when a client filed a case against a soap company stating that there was no soap in the box, the company spent a huge amount in a scan machine that automatically discards the boxes that does not contain the product. The same issue happened to a different company, what they did was have a high speed fan near the machines so that the boxes without the soaps fly off when it passes near the fan. So, keeping things simple saves a lot of time, man power and money! Exhausting resources unnecessarily can be reduced by operating in a simple manner.

Let me try and give you some informational tips that I gathered while surfing the web with my high-speed Internet connection powered by ATT Uverse Internet. First of all, to achieve organizational goals we have to categorize tasks into four major functions. They are planning, organizing, leading and coordinating. To achieve our goals and objective, we have planned it in a proper and effective manner. After making a layout for the entire project, we have to organize it. Organizing is nothing but allocating and configuring resources to accomplish the preferred goals and objectives. After allocating resources in an effective manner, we have to give proper directions to people to carry out the task in a proper manner. The last step is controlling and coordinating the process. Coordinating in a way is monitoring and adjusting resources and processes to achieve goals and objectives in a highly effective fashion. If all these four functions are carried out in an effective manner, we can achieve our goals in a smooth and efficient way.

For an effective achievement of organizational goals, a good project management technique is required. A well experienced project manager knows that the first step is to identify what the project is about, what the outcome of the project will be, etc. After identifying what the project is, the next step is to plan how the project is going to run. A project manager has to plan for various resources like employees, finance, materials, time, etc. After planning, the next step is executing and updating the changes. The manager has to make sure that the project is running as per the plan. Lastly, the outcome of the project should be tracked. The project manager checks whether the results that

were achieved was as per the plan. Thus you can say that a good and valuable project management technique is required to achieve organizational goals.

People with hard work have always succeeded in their life and it is because of this reason we have heard many people saying that hard work always pays. Hard work always goes hand in hand with consistency. Consistency is much more an important factor than hard work. Only having hard work does not pay all the time. Most companies today require smart work rather than hard work. However, smart combined with consistency could also provide good results. Hence it is really important for us to have consistency, be smart and this could result in hard work to achieve organizational goals and structures.

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