Consider outsourcing your debt settlement business by John Taylor

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If your business involves debt resolution services, the business may quickly spin out of control due to administrative overloads. In such a case, itâ€™s quite possible that a business may run out of steam and be clinically dead or just not going anywhere. There are backend debt settlement companies that may be of immense help to obviate this condition. These companies take on the role of a backend office and offer all kinds of administrative and other debt settlement related services so that you have enough free time to focus on the expansion and growth of your business in debt resolution services.

The backend debt management services include various debt settlement related facilities. Principal among these facilities is that of the call shield. This is a brilliant invention by an attorney. With the help of this call shield, all the collection calls will be a thing of the past since the calls will be automatically redirected to the backend office. Once the attorney supported debt settlement affiliate program is signed, one will not have to waste time handling these collection calls anymore.

Signing up for a debt settlement affiliate will yield several other facilities as well. These facilities include regular review of legal compliance, a monthly newsletter for information and education and a hotline that will provide answers to all questions. Debt settlement affiliates are making good money these days.

Some of the other services include the backup of excellent customer support staff along with a dedicated Account Executive and round the clock customer service. All accounts are handled with a CRM tool such as the Turbo DS for sales tracking. Money savings tools and discounts will be offered along with extensive reporting that will help in keeping one informed of oneâ€™s business.

The industry best hold times for clients is less than 30 seconds generally and all clients are touched thrice in a month, every month by phone, mail or email. Clients will be satisfied since all credit card bills will be consolidated into one single monthly bill. The interest rate will be lowered and collection activity stopped along with late fee charges as well as over the limit fees.

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