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Contract management is a way of keeping track of all possible activities that an individual or a business enterprise engages in when it comes to clinching a business transaction with one or multiple trading partners. It primarily keeps track of business transactions ensure that all obligations as par the pre agreed terms and conditions of the contract are fulfilled in an appropriate manner.

Most of the transactions that commonly occur in our routine lives are governed by such contracts in some way or the other. For instance, starting from sales invoices, purchase orders to employment letters, agreements etc. have a major role to play in all such cases.

With the help of legal understanding, managing business or transaction becomes a lot easier for both parties and this in turn reduces the chances of any communication gap that can lead to further problems in the future.

Contract management covers everything related to a business deal or a venture. Starting from the basic operations to serious matters, it helps in keeping a good watch on every aspect simultaneously. It is considered to be a sort of a compulsion particularly in cases of businesses with multiple identities. Even for normal dealings, there is a sort of contract made between the seller and the buyer in the forms of money receipts, warranty of products etc.

It plays a key role in effective facilitation of monitoring, coordination and reporting of multiple business process and has a role to play almost throughout the supply chain. It helps in proper execution of a business starting from the scratch to the end including stages of planning, negotiation, storage followed by maintenance and analysis. Lastly, it makes the management task lot simpler for business managers which certainly come as a big relief for most entrepreneurs.

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