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Know How Good to Sell House As Is?

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Basically you are not allowed to sell house as is. You should focus on making a quick clean, clearing all the clutter and giving it a fresh coat of paint to help it look more attractive and get sold fast. There are certain conditions where you can go ahead with â€œBuy My Houseâ€• plan without doing any of these basic things:

- When the house is in good condition and looks like new. You can not only succeed in â€œSell House As Isâ€• project but also get good price if the house is well maintained or you have not used it for long.

- You don't just bother to have good value for your home. Your only objective is to sell house fast and pick up what it sells for in the market. The amount will be a bonus rather than a necessity.

- â€œSell House As Isâ€• serves an ideal option when you don't have enough money to repair and maintai the house and earn fast cash.

- You have an exclusive or exceptional home that is not owned by anyone. May be it's due to the property type or location, you are sure that prospective buyers will be ready to â€œBuy My Houseâ€• in its present condition.

In many occasions sell house as is makes you settle for less price than what the house really deserves. If your situation does not match with any of the above mentioned categories and you don't have any liability/finances or interest in preparing the house for sale then consider the following points.

If you are dealing in a hot property market where demand is high and supply is low, then your â€œSell House As Isâ€• plan might click and bring you great price for the sold property without even doing any repairing or maintenance.

However, the idea of â€œSell House As Isâ€• won't work in a neutral or cold market situation. To make it work, you will have to consider a few more points.

Usually buyers would like to have a house that requires no or little maintenance. If your house requires minor repairing or maintenance, your potential buyers will avoid bidding for it and you won't be able to sell house fast.

If your house needs some repairing, then its cost should be deducted from what value is fixed to â€œSell House As Isâ€•. For example if your house is valued at $150,000 but needs pipe repairing or new color painting which may cost around $4000, then you will have to get prepared to settle for $ 6000 to $8000 less than the asking price in a neutral or cold market situation.

If you want to increase the value of your home and find more sales opportunities then a little renovation or home improvement will help. You can even consider basic things like clearing the garden/interior clutter, washing the windows and carpet and using a high quality room sprayer to make buyers get a cozy and pleasant feel insider the house. It will not just drive the potential buyers in huge numbers but help them keep interested in the deal.

But if you donâ€™t want to go through the hassle of giving your house a good look and then selling it, then you should look for an authentic Home Buyer. There are home buyers who will not only give your house a new, pleasant look but will also deal with the entire selling process. Hence you really

donâ€™t have to do anything except for collecting your cash.

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Andrew Gomez has been in this Fast Home Buyers industry for over a decade, therefore he knows how to a Sell House Fast besides making a fair profit. Keep reading his articles to know whom should you say a buy my house.

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