Article published on April 20th 2012 | Business

Buying a used car can be a bummer if you neglect preparation. Part of the preparation is identifying some rules in used car purchase that can help you eliminate risks of wasting your money on a car you donâ€™t want. These rules are established based on the common experiences of many car buyers and on the obvious trend in the automobile industry.

Stick to Your Choice

The environment in a showroom is entirely different from the environment at your home. While your family cannot convince you to change your decision to purchase a certain car model, a car dealer is smart enough to influence you. The car dealerâ€™s goal to show you the best the dealership can give may push you to think again. It is imperative to make up your mind and to stick to your decision to avoid risks that you havenâ€™t prepared for.

Location, Location, Location

No matter how sufficient your funds are if the dealership you chose does not sell the car model you want, itâ€™s no use. Chances are you will prefer paying extra for order and delivery of the exact product from the automaker and endure waiting. Look for a car dealership that operates downtown or few blocks away and sells the used car model you chose to buy.

Arrange Your Financing Early

Financing is a good option if you are financially constrained. Obtaining auto loan from a financial institution as early as the planning stage will keep you from cramming, which leads to auto loan programs with high interest rate and inflexible payment method. If possible, go to the dealership only when the loan has already been approved.

Shop at the End of the Month

The end of each month is the best time to shop around for used cars in highly industrialized cities like Indianapolis. During this period, most car dealerships are wrapping up for the new models to be delivered at the start of the new month. The goal of Indianapolis auto dealers is to get rid of unsold units. They sell these used cars at even lower prices when the end of the month falls on a weekend.

Bring a Technician

The auto dealers Indianapolis recommends work with skilled technicians who inspect and smarten up used cars in the showroom. However, hiring your own technician to inspect the car during negotiation can confirm the carâ€™s initially declared condition. That way, you can be sure that you are buying a quality product.

Ehow.com is a good place to continue reading about used cars Indianapolis car dealers sell. This website provides a comprehensive guide to getting the best deal of used cars and the methods to avoid lemon cars.

Article Source:
http://www.articleside.com/business-articles/golden-rules-in-buying-used-car-from-dealerships.htm -

Carry Bacot - About Author:
For more details, search a Indianapolis auto dealers, a auto dealers Indianapolis and a Indianapolis car dealers in Google for related information.

Article Keywords:
auto dealers Indianapolis, indianapolis auto dealers, indianapolis car dealers

You can find more free articles on Article Side. Sign up today and share your knowledge to the community! It is completely FREE!