# Finding Handsome Deals on Used Telecom Equipment by Randy James

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Finding a good deal on used telecom equipment is not a tough task anymore. In fact, there are online sites which offer excellent offers on used equipment. Whether you are looking for products from Cisco Systems or Avaya, Alcatel or Lucent Nortel or Huawei, you can find excellent deals from sites that specialize in refurbished equipment. Not only do their repair and clean the equipment, they also offer a guarantee on the refurbished items to assure you of their performance and durability. If you are setting up a new business, it is a good idea to save on your costs by purchasing used equipment purchased online.

There are several used equipment dealers who also provide consultation and services as far as engineering, furbishing or installation of the equipment are concerned. One of the things to make sure of when you are hunting for used equipment deals is whether the dealers have the technical expertise, licensing and certifications that are required to provide you any service you may need with the equipment. Some dealers offer recycling programs that help in making the most out of older equipment. At the same time, your dealer should be able to troubleshoot issues with the equipment so that the business is not affected.

There are dealers that not only sell but also buy excess inventory from companies. You could contact such companies for good deals on telecom equipment especially when you are expanding fast and do not have the budget to cope with the growing demands of the business. You can save in excess of 40% in some cases on telephone systems purchased from refurbished equipment dealers. Quality testing and exclusive guarantee are more important though, for used equipment than discounts which is why the best used equipment dealers offer a comprehensive warranty and technical support prior to and after the sale.

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