Article published on March 15th 2012 | Business

At some point, you will find yourself deciding whether you need to sell your house or not. If you do need to sell it, you need to have accurate information about property selling as the process can be considerably complex. Here are some of the dos and donâ€™ts that can keep you in the safe side of the deal.

Do pick the right agent.

The first thing you need to do is to look for an agent who can help you sell your house. Unless you already have a buyer, the agent will have to represent you in looking for buyers through listing services. Real estate experts recommend working with an agent during the premarketing phase the period when you need to prepare before your house becomes available in the market.

Donâ€™t forget to hire a real estate lawyer.

Keep in mind that agents and real estate lawyers are different. Agents can discuss with you some legal terms, but they may not be suitable to give you advice regarding legal actions that you may take before the closing. You need to hire someone who can help you understand the legal complexities involved in selling your home.

Do consider the cost of time-on-market

According to independent studies on real estate transactions, homeowners are likely to collect more money by selling their houses themselves. You can always choose not to hire an agent, but it may take a little longer before you can get a decent buyer for your house. If you are worrying about the value of your property, consider the cost of time-on-market. This simply means the equity you lose each month after you have submitted your house to multiple listing service Long Island residents may need.

Donâ€™t think about â€œsecret listsâ€• of agents.

There is no such thing as secret lists. The only kind of lists or services that a reputable agent is likely to be involved in is multiple listing services Long Island residents trust. If your agent found a buyer who is willing to buy your house, it should be not be a secret.

Do include photos.

This is what you should never forget once you submit your house to multiple listing services Long Island residents may need. Most visitors of home-sale websites are particular with pictures and they donâ€™t get interested on a listing that does not include at least one. You need to advertise your house by showing your potential buyers a picture of your property so they would have a relatively clear idea of its features.

Article Source:
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Article Keywords:
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