Article published on December 6th 2011 | Auto

It's been a used car dealers best kept secret for a long time. Repo car auctions were a place used car dealers could pickup several good used cars and/or trucks bring them back to their lot and sell them for a nice profit. While that is still the practice of some used car dealers it's easier now for the average joe to learn the ropes, and get his/her own deal on a repo car from the auction.

Find the Information

This can be the toughest part of the entire process. Discovering where and when auctions take place, and if you can or can't get into one is the first step. Your local town office may have information about repo car auctions in your area, also watch the news papers for notices of police or government surplus/repo auctions. These auctions will not only have cars and trucks but also other merchandise such as boats, atv's, and other motor vehicles.

With the advent of information sharing on the Internet it's made it even easier to locate repo auctions. There are services set up solely for this purpose of providing info on auctions in your area as well as what items will be going up for auction.

Where do the vehicles come from

There's a variety of places cars can come from that are up for auction. More times then not they've been repossessed by finance companies, banks, the police and even the town or state. Most times cars and trucks at repo auctions are newer model years, with low mileage, and in good shape. Making it the perfect place for you to pick up your next new to you car.

The best way to navigate the repo car auction circuit is to use a professional service that specializes in providing consumers information on auction locations, cars available etc. Understanding how to bid on a car you may be interested in, making payment if you win, and pickup are all items that should be posed to a professional.

No question if you're willing to do a little bit of research you'll save a bundle buying your car from a repo auction rather then a used dealer. You could very well bid against the same person you'd buy the car from otherwise. Using a service to do your research online prior to heading out to locate an auction is ideal. You'll be able to see what similar cars have sold for at other auctions, and sometimes even place a bid online.

Article Source:
http://www.articleside.com/auto-articles/save-money-on-your-next-care-at-a-repo-car-auction.htm - Article Side

Hiteshbhoi - About Author:
a 2012 Chevy Cruze houston

Article Keywords:
repo car auction, car auction, police auction

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