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A Brief Questionnaire with the Dealer by [Urvi](#)

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Going by the current economic crisis where most countries are hit globally, buying a used car is the best available option for many. Again, you would find hundreds of dealers with tempting offers on cars you simply can't resist, but is it the best deal? Perhaps yes, perhaps no. Most of us are in a catch 22 situation when deciding to buy a used car. To that end, used car dealers are aplenty, and getting intimidated by one of them when going for used cars is not advisable.

How would you know the vehicle's certified or not? Or do you have access to a mechanic's pre-certified inspection records? First and foremost, you need to know a car has to be certified by a mechanic before it's sold. Make sure you ask for records to see any repairs were undertaken by the mechanic, and this document would be useful in case there're problems in the car down the road.

Do you have the slightest idea from whom the car was purchased? If the dealership had traded in the car, then ask for maintenance records; if bought in an auction, get to know if a mechanic has gone over the details of the car that specializes in inspection of used cars. Certification of value pertains to pre-owned cars certified by the manufacturer, the rest are just backed by insurance programs.

Find out how long you could keep the car for a satisfactory test drive. By any means, taking advantage of the economic crisis and a huge number of used cars dumped for sale is not a bad idea after all. Ask dealers for an extended period of time when it comes to testing the car thoroughly. Requesting him/her that you'd not be running the car more than desired and returning back the car with full tank in case it was filled full tank would be a reasonable option to go by too.

You also would have to tackle problems pertaining to reputable and disreputable dealerships where the latter often deals with tampered reports. Identify the actual car's identification number to perfectly match the number on the report.

Oftentimes dealers end up making money off financing; nevertheless, the price of the used car should be low. Ask for a 5% cut off price telling the dealer the amount of work it saves then when you finally pay them cash. If dealers don't agree on cash, you could ask them considerations given to you when opting financing via them. Be wary of the rates and calculate whether their offer is lower or even equal to bank rates, as dealers often launder with great cash off financing while they're still eager to sell most of the used cars.

You could always bargain for equipments accompanying the purchase like asking the dealer whether he would offer new tires for the used car, particularly if the mileage of the car is nearing a lakh or so miles.

Ask for any services made on the car that would save you a lot of money when having to unnecessarily undergo complete overhauls just a few months after purchase.

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a [Bestmotorfinder.com](#) is the ideal place when you finally decide to buy a used car. There's a long

list of cars you could choose from. Buyers neednâ€™t worry much about compromise in quality as people who deal with a [used cars for sale](#) here are quality conscious too. Itâ€™s most certain that youâ€™ll end up buying the best car that suits your needs.

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